



Everything EPIC Certification For Trainers.

high performance tools ▶ high performance trainers ▶ high performance clients

Includes Trainer Training &
Access to EPIC Account for:

- Team Dimensions®
- Work Expectations®
- Time Mastery®
- Personal Listening®
- Coping & Stress®
- DiSC®

“ Everything EPIC ” Skills Development. Certification Training.



EPIC Assessments Online.
Two Day Classroom Training.

Facilitators, Peter O'Connor, Morgan Pierse, **DNA**.

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**Management Trainers
Soft Skills Trainers
HR & Training managers
and other professionals**

Everything EPIC "Training for Trainers" Certification.



Everything EPIC® Ending Problems Involving Conflict.

DNA are the Irish distributor for Inscape Publishing, an international organisation, who with a team of Psychologists & researchers & a Global network, have validated, researched, designed and published learning tools and assessments for over 25 years. Now with the power of the EPIC online, you have access to the most powerful learning assessments about people to build high-impact employee development solutions and offer Easy Personal Insights.

Many organisations (& 45 million people) worldwide have used our instrumented learning, trainer resources and online assessments in their own training and development solutions. Most use it through access to our online platform EPIC.

Most people know of our internationally used DiSC® model, used in behavioural training around the world. We train trainers how to use DiSC to build self awareness of style at the level of the individual, of teams, of management and with the objective of world class performance in mind.

Now, in addition to our Everything DiSC® international trainer accreditation programme, we are pleased to offer "Trainer Training for skill and interpersonal competency development solutions, with the EPIC Skills certification training & our online platform EPIC, to End Problems Involving Conflict.

- + Build a 'self-learning' culture to lower training costs.
- + Learn all about how to apply EPIC to help your people to develop their potential.
- + Gain access to facilitator kits, slides, exercises & course handouts to apply the assessment based short & impactful learning.

Team Dimensions On EPIC.



What Is Team Dimensions® ?

HELPING PEOPLE WORK MORE EFFECTIVELY IN TEAMS.

Successful team members don't do the same thing at the same time. They do the right thing at the right time. And while team members work together toward a common goal, individuals still must play their separate parts in the process. As organisations rely more and more on teams to innovate, problem-solve, produce, and compete at the speed of change, understanding and capitalising on individual approaches to group processes is the bottom line on creating high performance teams.

DISCOVER THE RIGHT ROLES FOR THE RIGHT PEOPLE.

The Team Dimensions Profile is a unique self-directed learning instrument that helps individuals work from their strengths by identifying their most natural team role. Available on paper and online via the EPIC platform, the Team Dimensions Profile helps team members understand the importance of each role and furthers their appreciation of each individual's contribution. The five roles include Creator, Advancer, Refiner, Executor, and Flexer.

Work Expectations On EPIC.



What Is Work Expectations® ?

REDUCING TURNOVER AND INCREASING PRODUCTIVITY.

Have you ever wondered what makes a good company great? It's the people. Committed, productive employees are key to Organisational success and a healthy bottom line. The challenge, then, is retaining and developing satisfied, committed employees. The solution is the Work Expectations Profile. Why? This engaging, self-directed learning instrument helps your employees understand and manage their work expectations.

Research has shown that people who have clearly defined, well-communicated expectations have better attitudes and enjoy greater job satisfaction than people whose expectations go unspoken or unrealised. And companies that employ satisfied, successful people reap the rewards of increased productivity and reduced turnover.

EXPLORE 10 KEY EXPECTATIONS.

In a typical employment situation, certain expectations, such as salary, hours, and job duties, are clearly understood by both employer and employee. Other expectations, however, are so intimately linked to an individual's concept of work that they often go unspoken or unacknowledged. The Work Expectations Profile helps people explore 10 work expectations that impact today's employment relationships:

- Structure
- Diversity
- Recognition
- Autonomy
- Environment
- Expression
- Teamwork
- Stability
- Balance
- Career Growth

Time Mastery On EPIC.



What Is Time Mastery®?

HELP PEOPLE MAXIMISE THEIR TIME.

Setting priorities and managing time are basic to enhancing individual and Organisational performance. The pressure to find innovative ways to achieve goals, stay ahead of the competition, respond quickly to customer needs, and enjoy life outside of work is increasingly intense in today's less structured, information-driven workplace. Meeting the daily challenges of managing professional and personal responsibilities requires a learning strategy that focuses on individual needs.

CREATE MORE TIME IN THE DAY.

If you could reduce your staff's wasted time by just five minutes every hour, productivity would jump 8.3 percent. Efficiency levels would also rise as employees began to devote more time to completing critical tasks.

TAP INTO A POWERFUL TOOL FOR SELF-ASSESSMENT.

The Time Mastery Profile® is a unique tool that provides people with a complete self-directed assessment of their current time management effectiveness. The instrument comprises 60 statements that describe employees' time-related behavior in 12 categories, including:

- Attitudes
- Planning
- Interruptions
- Goals
- Scheduling
- Team Time
- Priorities
- Meetings
- Procrastination

Personal Listening On EPIC.



What Is "Personal Listening"®?

OVERCOMING COMMUNICATION BARRIERS.

Organisations have always known that success depends on people communicating effectively, contributing not only to the bottom line but to a positive performance environment. Successful Organisations also know that good communication is not just about speaking well. It's about the quality of the connection between the senders and the receivers of the message. The strongest influence on the quality of all communications is the ability to listen effectively. Only by listening effectively can you respond appropriately.

LEARN TO LISTEN AND RESPOND WITH PURPOSE.

Listening is more than hearing. Listening is the ability to receive, attend to, interpret, and respond to verbal messages and other cues, like body language, in ways that are appropriate to the purpose. If the message is entertaining, our purpose is to enjoy, so we listen and respond in a relaxed manner. If the message is intended to persuade us, our purpose is judgment, so we listen and respond critically. It is estimated that people screen out or misunderstand the intended meaning or purpose of a message in over 70 percent of communications, making listening the biggest contributing factor to miscommunication.

Coping & Stress On EPI C.



What Is Coping & Stress Management Profile® ?

Today's workplace demands high performance of its employees, but that no longer means putting work ahead of everything else. Organisations formerly disregarded the need to balance life outside of work and accepted the fact that productivity suffered as a result. Today's more dynamic, team-oriented Organisations require flexible, creative, sustainable performance, the kind that comes with people who know how to balance the urgent demands of work life and personal life without sacrificing either.

EXPLORE COPING IN FOUR LIFE AREAS.

The Coping & Stress Profile® is a unique, self-directed learning instrument that provides personalised feedback on an individual's responses to the stress and coping resources they have. The profile uses an engaging process of personal learning that helps individuals uncover and explore:

- Stressors in their personal and professional life
- Coping resources that can be used to decrease stress
- The level of satisfaction in their personal and work life
- The relationship among stress, coping resources, and overall satisfaction
- An action plan to reduce stress and increase satisfaction

Everything EPI C Skills Development.

What Is Everything EPI C® ?



DNA & the "Everything EPIC skills development certification" not only gives access to your organisation of a range of self-learning assessments online, but we make you self sufficient, by training you how to use them, and can provide course notes or complete Facilitator Kits for each assessment. This means that you can build each of the assessments as added value learning into your own organisations training programmes, and have control & independence & internal short burst training to lower your costs.

INTRODUCING THE EPI C EDGE.

EPIC is the online platform that provides a simple way for you to deliver Inscape's most advanced learning instruments via the Internet, but with your very own administrator centre & company's branding on all user reports.

With an enhanced easy to understand layout and narrative style for reports, EPIC-based assessments offer major advantages in building performance across your organisation.

INCREASE PRODUCTIVITY.

Through EPIC, your organisation can use training time more effectively. Employees can complete their assessments online in advance of training sessions, ensuring that every minute of training time is used to its full advantage. Plus, the EPIC system takes care of scoring the profiles, saving time and increasing accuracy.